

VOTER INSIGHTS ONLINE BETTING ADVERTISING

SEPTEMBER 2024



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RESEARCH APPROACH

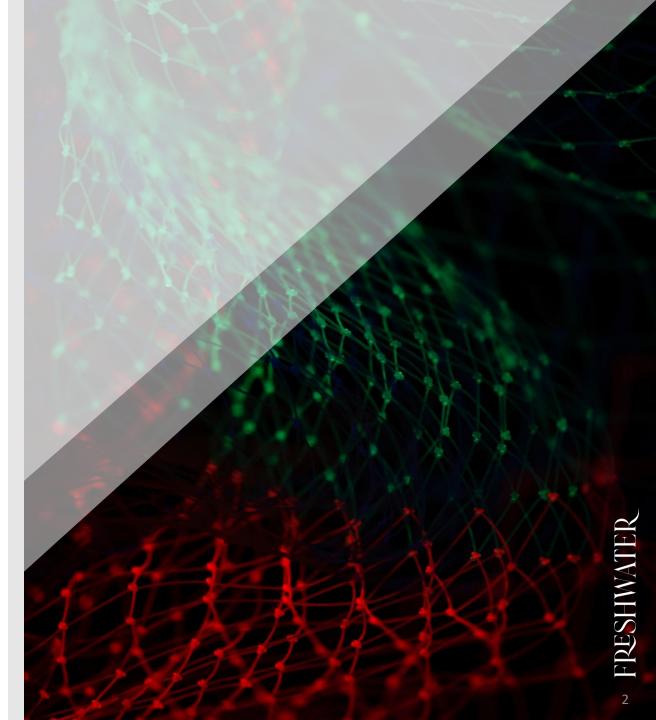
The survey was conducted via online panel and lasted around 12 minutes

➤ The sample size was n=1550 completed interviews with voters across Australia

 Fieldwork was undertaken on 30 August -1 September 2024

Data are weighted to be representative of Australian voters

The margin of error is approximately +/- 3% for topline results

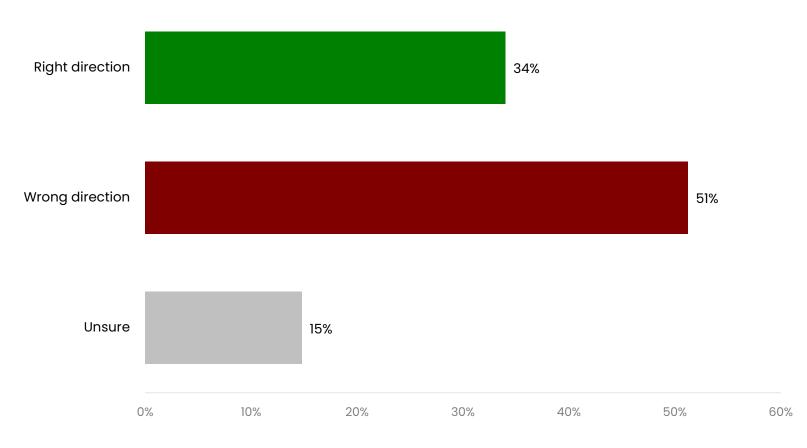


VOTER INSIGHTS EXECUTIVE SUMMARY

- 1. The cost of living (67%) and housing (39%) are the top issues of concern for Australian voters, while just 2% note problem gambling and betting as a top three issue.
- 2. Just under one in five (19%) of Australian voters engage in betting and wagering activities regularly (28% including lotteries and scratchcards), with those who bet regularly proportionally more likely to be Labor voters.
- 3. Potential concerns of advertising are dominated by children being exposed (39%).
- 4. Prompting a suite of alternatives or a total ban, a majority prefer restrictions or no change (56%) to a total ban (37%), even more so among those who engage in betting or wagering.



A majority of Australian voters think the country is $\sum_{\text{INSIGHT}} FRESHWATER heading in the wrong direction at this time$



A majority of Australian voters (51%) think the country is heading in the wrong direction at this time, compared to just over a third (34%) who think it is heading in the right direction.

Q: Generally speaking, do you think that Australia is currently heading in the right direction, or the wrong direction?

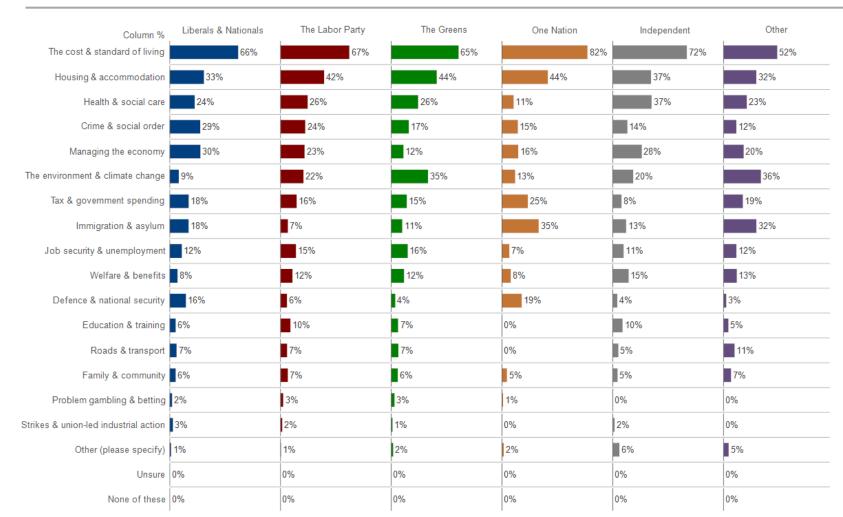
The cost of living is the top issue of concern among Australian voters, followed by housing



The cost & standard of living		
Housing & accommodation	39%	The cost of & standard of living is
Health & social care	25%	the top issue of concern among
Crime & social order	24%	Australian voters (67%), followed
Managing the economy	23%	by housing & accommodation
The environment & climate change	18%	(39%), and healthcare (25%).
Tax & government spending	16%	
Immigration & asylum	15%	Just one in 50 (2%) noted
Job security & unemployment	13%	problem gambling & betting as a
Welfare & benefits	11%	top 3 issue.
Defence & national security	10%	l l
Education & training	7%	
Roads & transport	6%	
Family & community	6%	
Problem gambling & betting	2% 2% of voters note problem gambling &	
Strikes & union-led industrial action	2% betting as a top 3 issue	
Other (please specify)	2%	
Unsure	0%	
None of these	0%	

Q: Which of the following do you think are the most important issues for the Federal government to focus on at this time? Please pick up to three

Cost of living and housing are major concerns across party lines, with partisan variation across other key issues TRATEGY



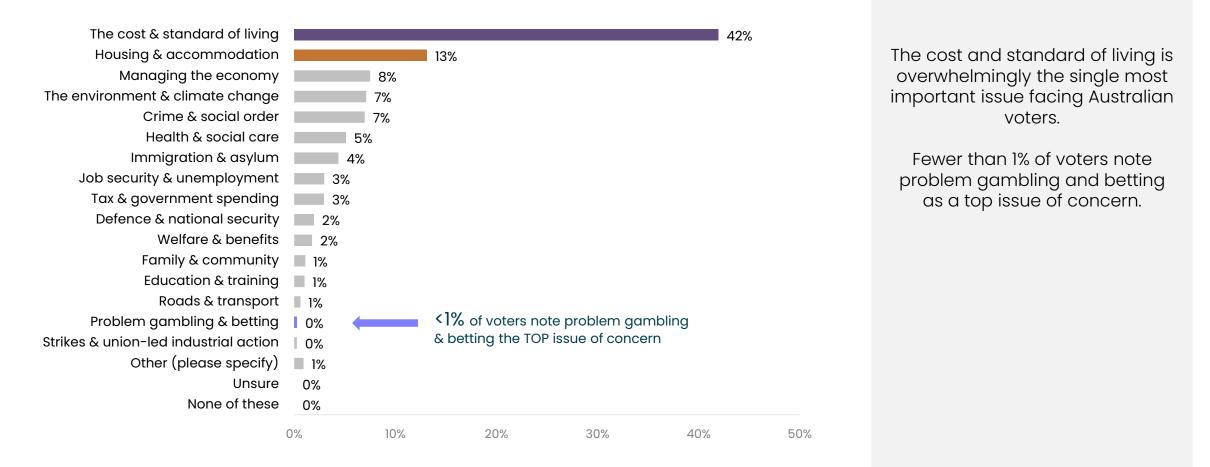
The cost of living is the top concern across party lines, while housing and accommodation is generally the second most important issue.

Greens and minor party voters are more likely to prioritise the environment, while One Nation and Coalition voters are more likely to prioritise immigration and defence than others.

Q: Which of the following do you think are the most important issues for the Federal government to focus on at this time? Please pick up to three

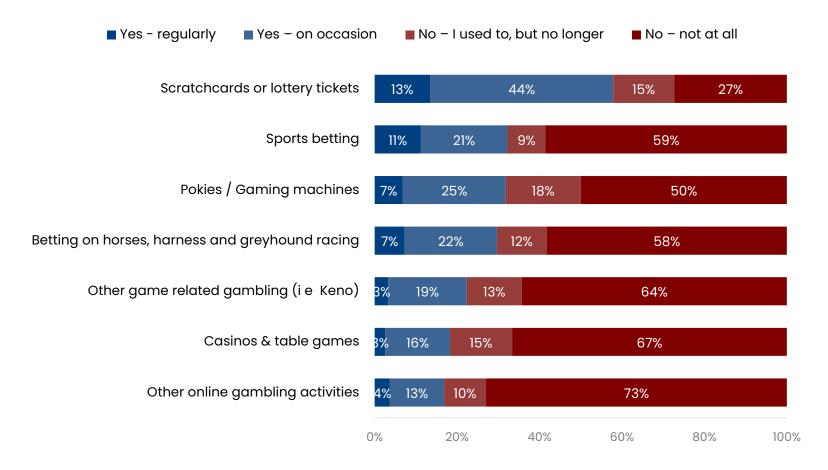
ISSUE AGENDA - MOST IMPORTANT Cost of living is overwhelmingly the single most important issue facing Australian voters





Q: and which is the SINGLE MOST important issue facing Australia?

GAMBLING BEHAVIOUR Scratchcards and lotteries are the most common form of betting activity, followed by sports betting, and pokies



Q: For each of the following activities, how frequently, if at all, do you engage in them?[Reminder: All responses are anonymous]

Scratchcards and lottery tickets (57%) are the most common form of betting activity among Australian voters, with a majority who engage occasionally or more.

~ FRESHWATER

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INSIGHT.

Just under one in three engage in sports betting (32%), followed by Pokies/gaming machines (32%).

Just under one in five (19%) regularly engage in at least one of these activities. (excluding scratchcards/lotteries)

Including scratchcards and lotteries, this figure rises to 28%.

GAMBLING BEHAVIOUR - REGULAR BETTERS Those who gamble or bet regularly are 7pts more likely to vote for Labor, 2pts for the Coalition

Gamble or bet regularly Total 42% Liberals & Nationals 44% 31% The Labor Party 38% 13% The Greens 12% 5% One Nation 1% 6% Independent 4% 3% Other 1% 10% 0% 20% 30% 40% 50%

Those who gamble or bet regularly (ex. Scratchcards & Lotteries) are proportionally more likely to be Labor voters than other Australian voters (38% vs 31%).

~ FRESHWATER

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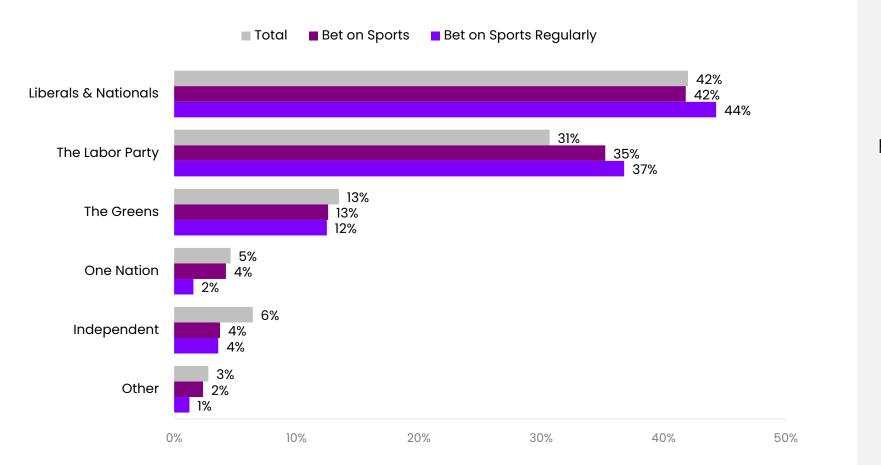
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They are also marginally more likely to vote Coalition (44% vs 42%).

Q: For each of the following activities, how frequently, if at all, do you engage in them?[Reminder: All responses are anonymous]

GAMBLING BEHVAIOUR - SPORTS BETTERS Sports betters in particular are proportionally more likely to vote for the Labor party



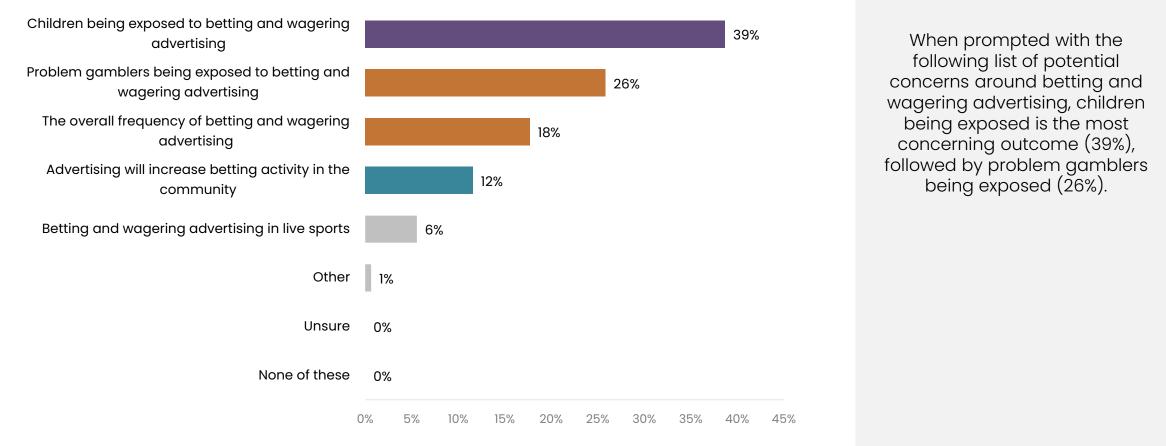


Those who engage in sports betting either occasionally or more (32% of population), or regularly (11% of population), are proportionally more likely to vote for the Labor Party than other voters.

Q: For each of the following activities, how frequently, if at all, do you engage in them?[Reminder: All responses are anonymous]

GAMBLING ADVERTISING CONCERNS Prompted with the following list of concerns around betting advertising, most note children being exposed as the most concerning



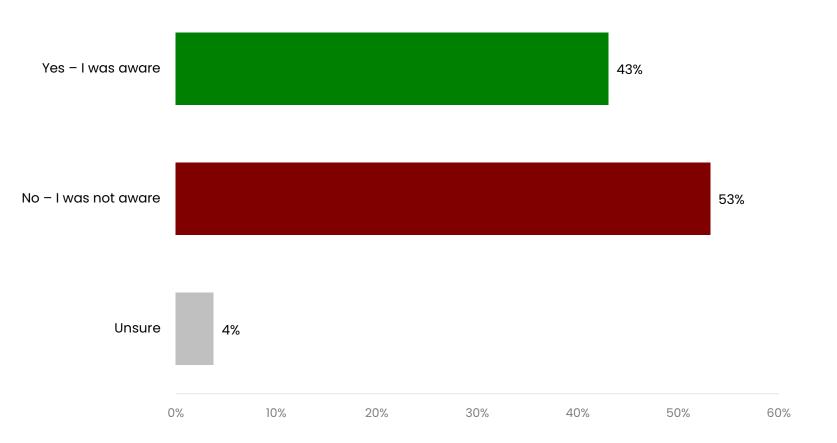


Q: Thinking about ADVERTISING for betting and wagering in Australia more broadly, which of the following are you concerned about, if any?

Q: ...and which are you MOST concerned about?

A majority of Australian voters were not aware of calls to ban betting and wagering advertising



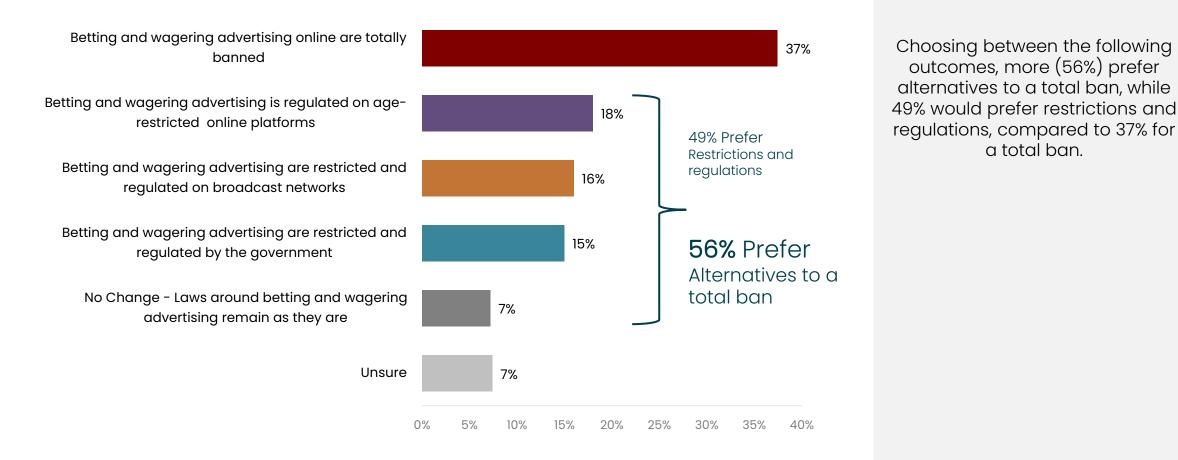


A majority (53%) of Australian voters note they were not previously aware of calls to ban betting and wagering advertising online.

Q: Recently, there have been calls for a TOTAL BAN on betting and wagering advertising online Meaning websites and social media companies would no longer be able to display advertising from Australian licensed and regulated wagering businesses Before today, were you aware of this?

ALTERNATIVES TO TOTAL BAN Choosing between the following outcomes, more prefer alternatives to a total ban on betting and wagering advertising





Q: Which of the following outcomes would you prefer in relation to betting and wagering advertising?

ALTERNATIVES TO TOTAL BAN Among regular betters, a majority prefer restrictions and regulation



Gamble or bet regularly Total Among regular betters, a majority (52%) prefer restrictions and Betting and wagering advertising online are totally 37% regulations, versus a total ban banned 31% (31%). Betting and wagering advertising is regulated on age-18% restricted online platforms 17% 52% Prefer Betting and wagering advertising are restricted and 16% **Restrictions and** regulations regulated on broadcast networks 17% Betting and wagering advertising are restricted and 15% 63% Prefer regulated by the government 18% Alternatives to a No Change - Laws around betting and wagering 7% total ban advertising remain as they are 11% 7% Unsure 7% 30% 40% 0% 5% 10% 15% 20% 25% 35%

Q: Which of the following outcomes would you prefer in relation to betting and wagering advertising?

ALTERNATIVE TO TOTAL BAN A majority of regular Labor betters prefer restrictions and regulations to a ban



Gamble or bet regularly (Labor) Total Among regular Labor betters, a majority (53%) prefer restrictions Betting and wagering advertising online are totally 37% and regulations, versus a total banned 37% ban (37%). Betting and wagering advertising is regulated on age-18% restricted online platforms 16% 53% Prefer Betting and wagering advertising are restricted and **Restrictions and** 16% regulations regulated on broadcast networks 20% Betting and wagering advertising are restricted and 15% 59% Prefer regulated by the government 17% Alternatives to a No Change - Laws around betting and wagering 7% total ban advertising remain as they are 6% 7% Unsure 3% 30% 40% 0% 5% 10% 15% 20% 25% 35%

Q: Which of the following outcomes would you prefer in relation to betting and wagering advertising?



THANK YOU



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